

FINANCIAL RESULTS

Q1 2012

16 May 2012

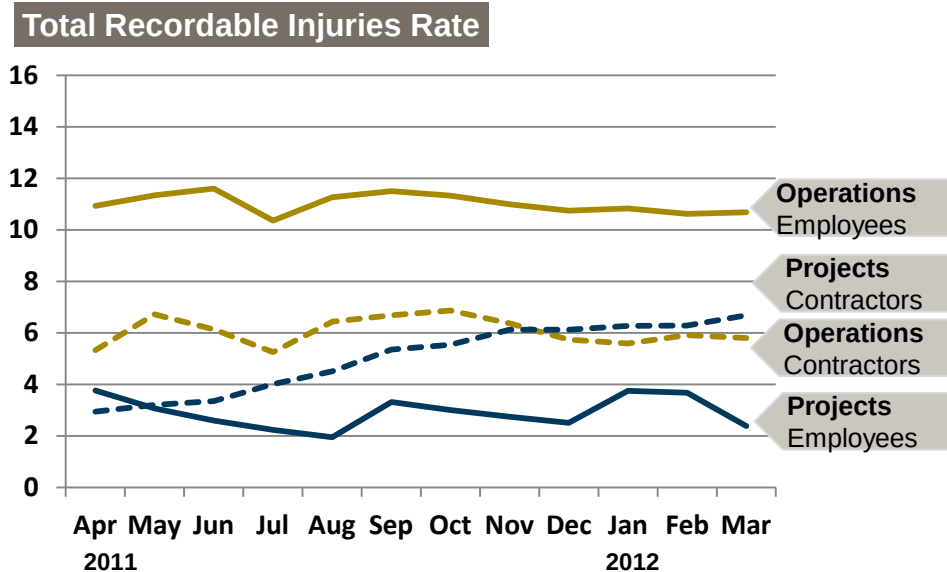


Highlights Q1 2012

- ▶ Satisfactory Q1 financials – underlying EBITDA and profit before tax on a par with Q1 2011
 - Lower power prices partly offset by increased power generation
 - Higher share of long-term contracts
 - Increased Nordic and Continental portfolio management
 - Increased share of profit from associates
 - Negative unrealised changes in the value of energy contracts countered by unrealised currency gains
- ▶ Investment decisions to construct hydropower plants in Norway
 - Kjensvatn (11 MW) and Brokke Nord/Sør (24 MW)
- ▶ The construction of the offshore wind farm Sheringham Shoal is in progress – 60 wind turbines (medio May) out of 88 installed, planned completion in Q3 2012
- ▶ The SN Power acquisition of a 40.65% stake in the Brazilian company Desenvix was completed in March



Health, safety and environment



- ▶ **Health and safety Q1**
 - Total Recordable Injuries (TRI) rates for operations and for contractors in projects are exceeding target
 - Training program ongoing in operational activities
- ▶ **Environment Q1**
 - No serious environmental incidents reported

Financial highlights

<i>NOK million</i>	Q1 2012	Δ vs. Q1 /11	FY 2011
Underlying gross operating revenues	9 871	+33%	22 298
Underlying EBITDA	4 135	-3%	10 851
Net Profit	3 430	+22%	40
Net cash flow from operations	4 095	+14%	9 523
Return On Average Capital Employed (ROACE)¹	13.6%	-3.7% points	13.9%
Gross investments	4 708	+338%	9 038
Net interest-bearing debt	29 301	+69% ²	28 605
Interest-bearing debt ratio	35.2%	+0.9% points	36.0%

- ▶ Significant increase in gross operating revenues due to gross accounting of new energy services
- ▶ Satisfactory underlying business giving underlying EBITDA and profit before tax on a par with Q1 2011
- ▶ Net profit increased following lower taxation compared with Q1 2011
- ▶ 12 months rolling ROACE reduced due to lower results in previous quarters
- ▶ Investments increased according to strategy

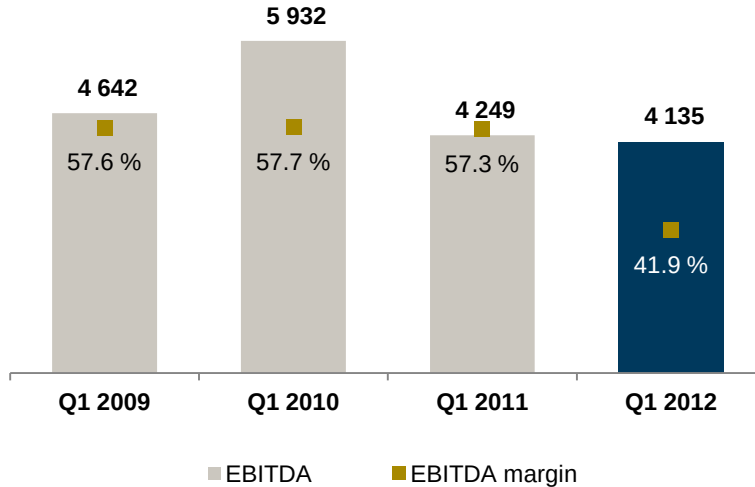
¹ Calculated 12 months rolling

² NOK 14bn new equity injected in December 2010 reduced net debt in Q1 2011

EBITDA development

Q1 – Underlying¹ EBITDA

NOK million

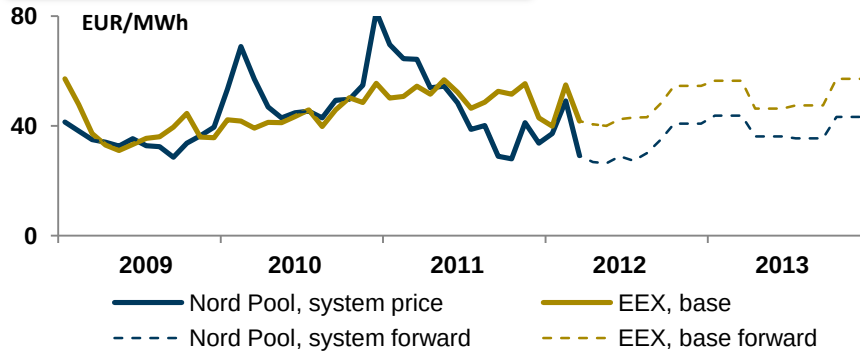


- ▶ Q1 2012 is satisfactory compared with earlier first quarters
 - Q1 2010 was extraordinarily high following both high prices and high production
- ▶ EBITDA margin is reduced due to gross accounting of energy services

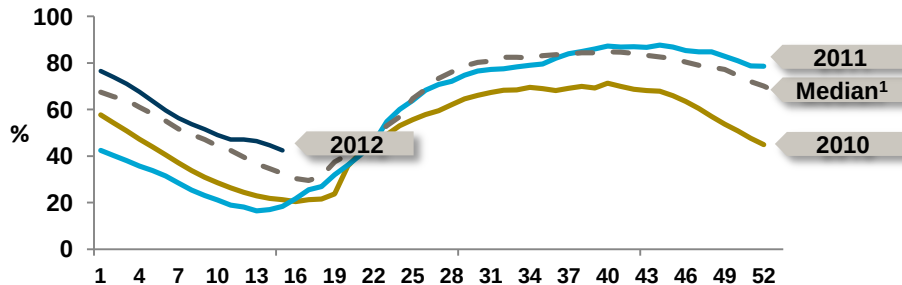
¹Adjusted for changes in value on energy contracts and significant non-recurring items

Major revenue drivers

Electricity, average monthly price



Nordic reservoir water levels



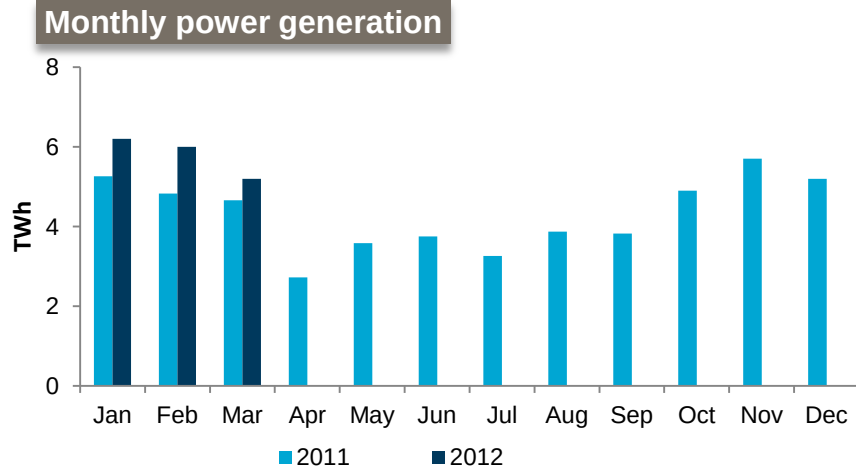
¹ Median 1990-2007

- ▶ High water inflow, high wind power production and mild temperatures in January and March gave low average power prices
 - Nordic system price was 38.5 EUR/MWh (-42% vs. Q1/11)
 - German spot price was 45.5 EUR/MWh (-12% vs. Q1/11)
- ▶ Forward prices influenced negatively
- ▶ Above normal Nordic reservoir levels (+27%) provide increased flexibility for high production

Statkraft's Q1 power generation

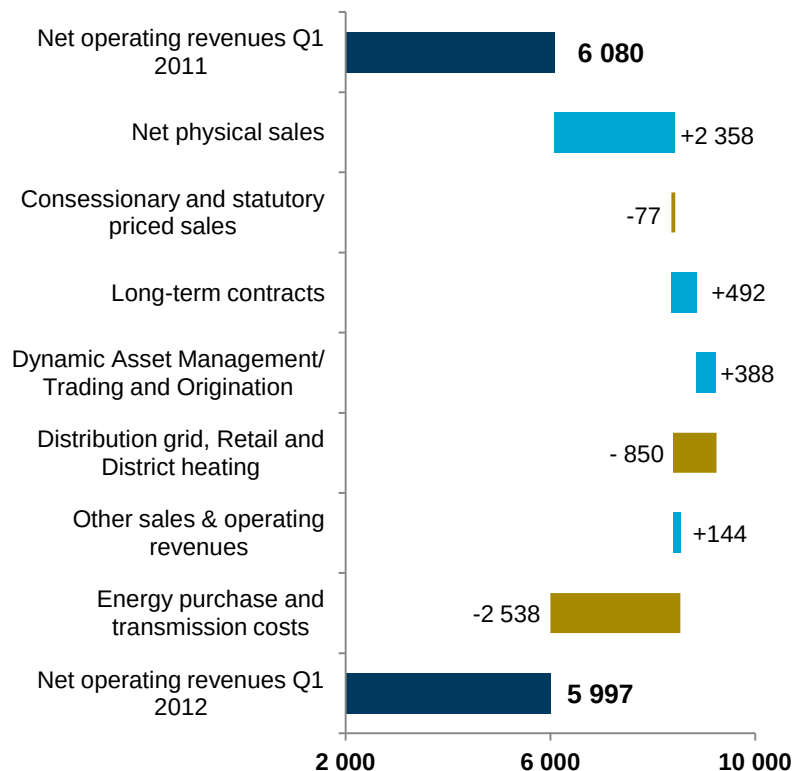
(TWh)	Hydro 	Wind 	Gas 	Total
Q1 2012	16.5	0.3	0.6	17.4
Q1 2011	13.1	0.3	1.4	14.8
FY 2011	46.0	0.8	4.6	51.5
FY 2010	50.1	0.6	6.6	57.4

- ▶ High hydropower production
 - In total 26% above Q1 2011
 - Production following high water reservoir inflow
- ▶ Wind power production well above normal level
- ▶ Low spark spreads resulting in reduced gas-fired power production



Net revenues breakdown¹

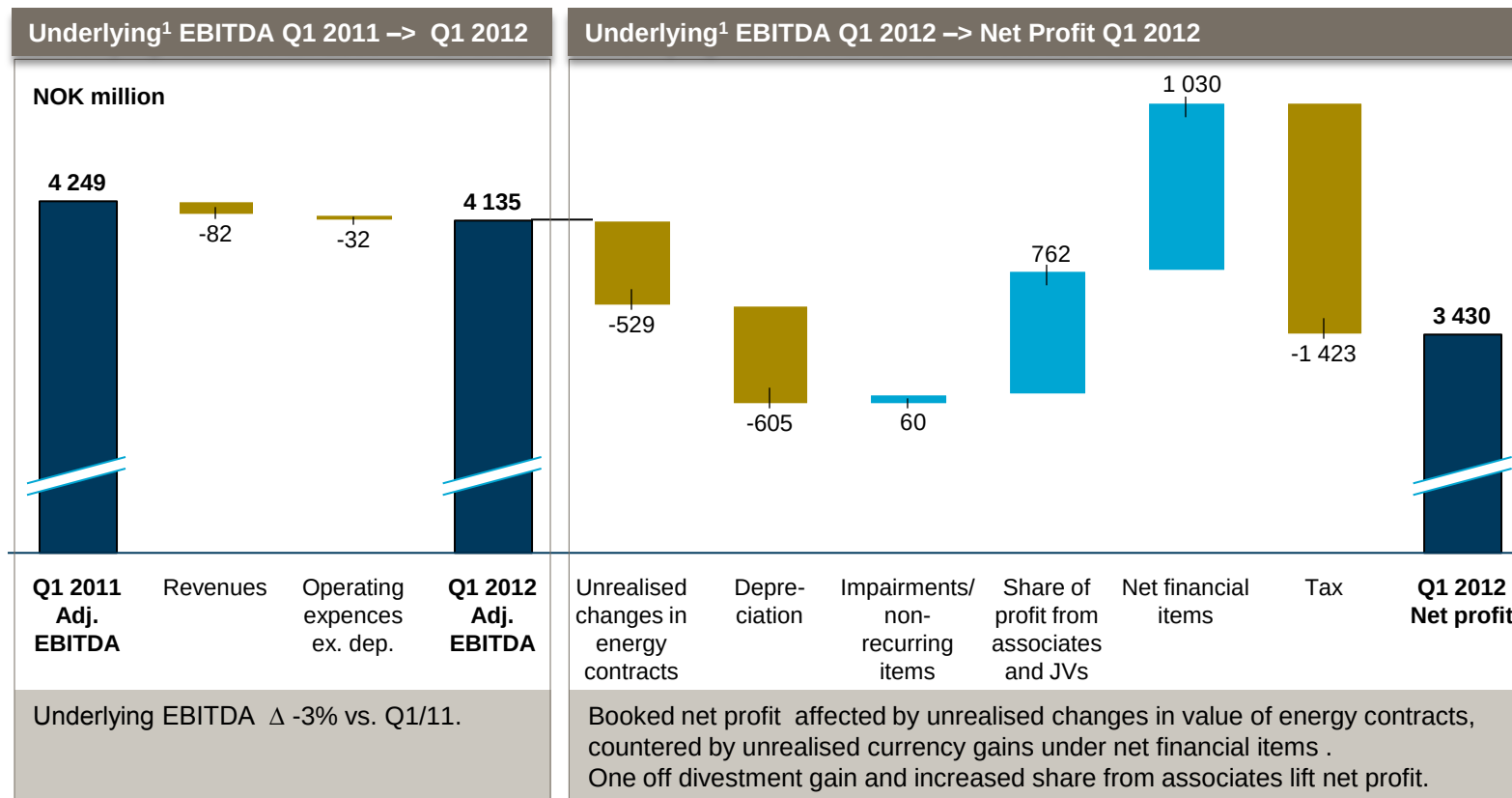
NOK million



- ▶ Net operating revenues on a par with Q1 2011
- ▶ Significant increase in physical sales and energy purchases due to gross accounting of new energy services
- ▶ Expired statutory priced contracts are replaced by new industrial contracts
- ▶ Improvement in Dynamic Asset Management
- ▶ Lower prices and volume sold reduces revenues within retail, district heating and distribution grid
- ▶ Other sales increased by divestments

¹Adjusted for changes in value on energy contracts and significant non-recurring items

Net profit breakdown



¹Adjusted for changes in value on energy contracts and significant non-recurring items

Segment financials

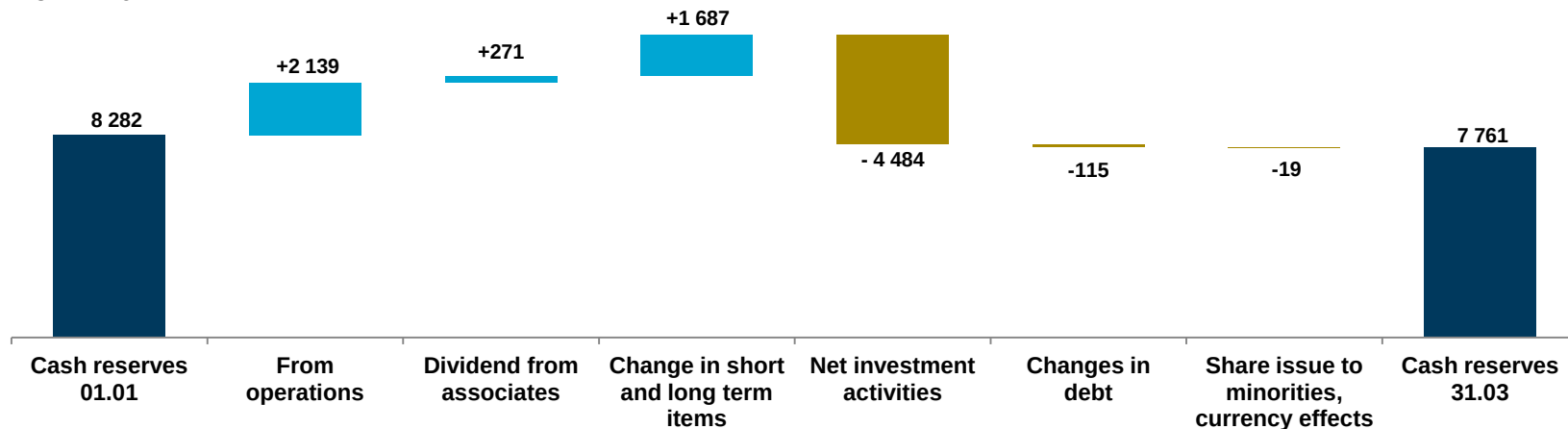
Q1 2012 (NOK million)	Nordic Hydropower	Continental Energy and Trading	International Hydropower	Wind Power	District Heating	Industrial Ownership	Other/ eliminations	Group
Underlying¹ EBITDA	3 179	378	108	16	50	545	-141	4 135
Share of profit from associates and JVs	-	355	67	-18	-1	359	-	762
Investments	283	366	2 771	172	117	190	41	3 940²

¹Adjusted for changes in value on energy contracts and significant non-recurring items

²Exclusive loans to third parties

Q1 Cash flow

NOK million

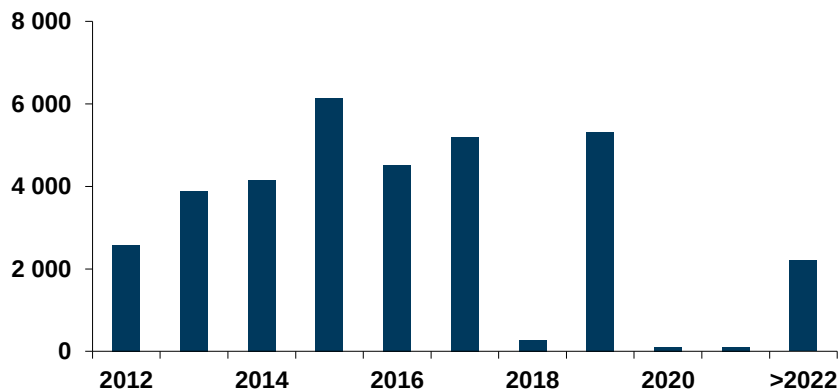


- ▶ Changes in short and long term items manly due to changes in working capital and cash collateral
- ▶ Gross investments of NOK 4 708m (1 073)
 - Maintenance 4%, new capacity 45%, shareholdings 51%
- ▶ Debt redemption NOK 758m countered by new borrowings NOK 643m

Debt

DEBT REPAYMENT PROFILE

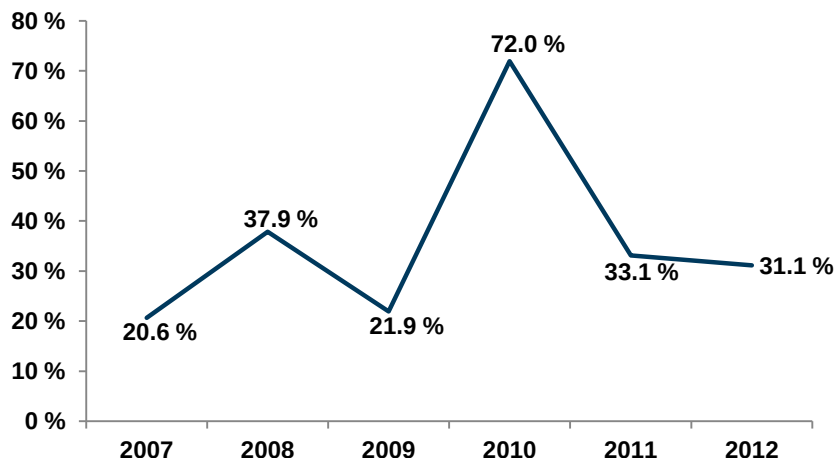
NOK million



- ▶ Net interest-bearing liabilities
NOK 29.3bn (NOK 17.4bn)
- ▶ Gross interest-bearing liabilities
NOK 37.1bn (NOK 40.3bn)
 - NOK 42%, EUR 44%, SEK 7%,
USD 7%
- ▶ 63% floating interest
- ▶ Net interest-bearing debt ratio
35.2%

Financial strength and rating

FFO/NET DEBT (UNADJUSTED¹)



FFO of NOK 9 123 million (9 468 in 2011)

Net interest bearing debt of NOK 29 301 million (28 605 in 2011)

RATING TARGETS

- ▶ Maintaining current ratings with S&P and Moody's, and a minimum of BBB+/Baa1
 - Current ratings A-/Baa1
- ▶ Indicated FFO/Net Debt thresholds²
 - S&P: 18-20%
 - Moody's: "High mid-teens"

¹ Calculated 12 months rolling

¹ Rating agencies apply own adjustments

² Please see rating publications on Statkraft's web page, under Financial information, for full assessments

Outlook

- ▶ Favourable Nordic resource situation due to high inflow and mild temperatures
 - Flexibility regarding high power generation when required by demand
 - Short-term weakened market with relatively low prices expected to improve in the longer term
- ▶ Focusing on project activities according to strategy
 - Based on international growth of energy demand and need for low-carbon emissions
- ▶ High activity within hydropower, onshore and offshore wind power and district heating

APPENDIX



Statement of Comprehensive Income

Figures in NOK million	1st Quarter		The year
	2012	2011	2011
PROFIT AND LOSS			
Sales revenues	8 751	8 516	20 756
Other operating revenues	349	180	1 447
Gross operating revenues	9 099	8 696	22 203
Energy purchase	-3 259	-681	-3 894
Transmission costs	-313	-354	-1 215
Net operating revenues	5 528	7 661	17 094
Salaries and payroll costs	-795	-693	-2 759
Depreciation, amortisation and impairments	-605	-580	-3 564
Property tax and licence fees	-334	-297	-1 254
Other operating expenses	-733	-840	-3 314
Operating expenses	-2 467	-2 410	-10 891
Operating profit/loss	3 061	5 251	6 203
Share of profit/loss from associates and joint ventures	762	395	898
Financial income	86	295	1 880
Financial expenses	-361	-418	-1 548
Net currency effects	1 376	-326	332
Other financial items	-71	-310	-4 299
Net financial items	1 030	-760	-3 635
Profit/loss before tax	4 853	4 885	3 466
Tax expense	-1 423	-2 076	-3 427
Net profit/loss	3 430	2 809	40
Of which non-controlling interest	210	145	264
Of which majority interest	3 220	2 664	-224
OTHER COMPREHENSIVE INCOME			
Changes in fair value of financial instruments	892	-16	-103
Estimate deviation pensions	-	-	-936
Items recorded in other comprehensive income in associates and joint arrangements	-35	-	-517
Currency translation effects	-1 846	-328	-171
Other comprehensive income	-989	-344	-1 727
Comprehensive income	2 441	2 465	-1 687
Of which non-controlling interest	7	-40	186
Of which majority interest	2 434	2 505	-1 873

Statement of Financial Position

Figures in NOK million	31.03.2012	31.03.2011	31.12.2011
ASSETS			
Intangible assets	3 266	4 623	3 108
Property, plant and equipment	81 575	77 420	81 240
Investments in associates and joint ventures	18 428	16 941	16 109
Other non-current financial assets	12 983	15 807	12 163
Derivatives	5 662	3 845	4 315
Non-current assets	121 914	118 637	116 935
Inventories	707	308	973
Receivables	12 641	9 980	12 010
Short-term financial investments	466	438	455
Derivatives	3 484	7 044	5 223
Cash and cash equivalents (included restricted cash)	7 761	22 950	8 282
Current assets	25 059	40 721	26 943
Assets	146 973	159 358	143 878
EQUITY AND LIABILITIES			
Paid-in capital	45 569	45 569	45 569
Retained earnings	15 268	24 637	12 840
Non-controlling interest	7 369	6 931	7 241
Equity	68 206	77 137	65 651
Provisions	21 277	21 456	21 403
Long-term interest-bearing liabilities	29 392	33 698	31 443
Derivatives	5 004	2 261	4 507
Long-term liabilities	55 673	57 414	57 353
Short-term interest-bearing liabilities	7 670	6 634	5 444
Taxes payable	2 500	3 884	3 396
Other interest-free liabilities	8 157	8 264	6 525
Derivatives	4 767	6 025	5 509
Current liabilities	23 094	24 807	20 874
Equity and liabilities	146 973	159 358	143 878

Statement of Cash Flow

Figures in NOK million	Year to date		The year
	2012	2011	2011
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before tax	4 853	4 885	3 466
Profit/loss on sale of non current assets	-15	-	-34
Depreciation, amortisation and impairments	605	580	3 564
Profit/loss from the sale of business	-	-	-240
Profit/loss from the sale of shares, and associates and joint ventures	-	-	-111
Share of profit/loss from associates and joint ventures	-762	-395	-898
Unrealised changes in value	-458	-877	5 122
Taxes	-2 084	-1 294	-3 284
Cash flow from operating activities	2 139	2 899	7 585
Changes in long term items	-173	-316	244
Changes in short term items	1 860	1 015	53
Dividend from associates	271	-	1 639
Net cash flow operating activities	A	4 097	3 598
CASH FLOW FROM INVESTING ACTIVITIES			
Investments in property, plant and equipment, maintenance	-185	-126	-1 129
Investments in property, plant and equipment, new capacity*	-1 282	-311	-4 793
Proceeds from sale of non-current assets	40	19	318
Business divestments, net liquidity inflow to the Group	-	-	452
Business combinations, net liquidity outflow from the Group**	93	-	-766
Loans to third parties	-771	-64	-1 708
Repayment of loans	4	124	298
Proceeds from sale of other companies	-	-	66
Considerations regarding investments in other companies	-2 383	-696	-940
Net cash flow from investing activities	B	-4 484	-8 202
CASH FLOW FROM FINANCING ACTIVITIES			
New debt	643	937	376
Repayment of debt	-758	-553	-5 169
Dividend and group contribution paid	-	-	-9 400
Share issue in subsidiary to non-controlling interests	137	68	1 094
Net cash flow from financing activities	C	452	-13 099
Net change in cash and cash equivalents	A+B+C	2 996	-11 780
Currency exchange rate effects on cash and cash equivalents	-156	-98	10
Cash and cash equivalents 01.01	8 282	20 052	20 052
Cash and cash equivalents 31.03	7 761	22 950	8 282
Unused committed credit lines	12 000	12 000	12 000
Unused overdraft facilities	2 136	1 330	2 200
Restricted Cash	-715	-	-786